



AcctVantage ERP



SCALING FOR SUCCESS

How AcctVantage ERP Helped Moline Bearing Overcome Legacy Limitations



Moline Bearing's Journey:

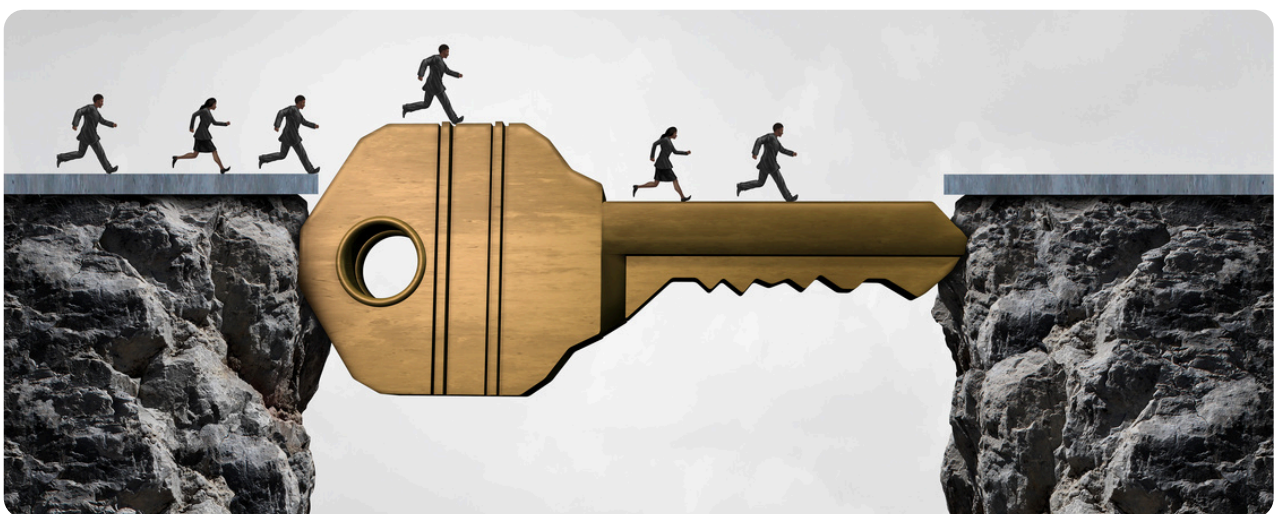
Desperately Seeking a Flexible ERP Solution

Moline Bearing is a Midwest-based manufacturer specializing in mounted bearings for the mechanical power transmission industry. Founded in 1982, Moline has grown into a trusted name, serving approximately 3,000 customers nationwide, primarily in the B2B space.

Like many other small-to-medium-sized enterprises, Moline Bearing went through a heck of an evolution in its business processes as it scaled. The company initially managed accounting, inventory, and customer orders using simple systems—starting with a paper ledger before transitioning to a variety of software platforms.

Over time, they found themselves increasingly constrained by the limitations of these systems. Eventually, they were left wondering if there was a solution that would truly work for their needs. That's where AcctVantage ERP came in.

Moline Bearing's leadership—Vice President Andrea Descoteaux and President David Fauntleroy—sat down with us and discussed the ups and downs of their search for an ERP that could truly grow with them. Here's the story of how AcctVantage ERP changed the game for them.





The Struggle Against Inflexibility

A Software Odyssey

Andrea and David describe their journey through different software solutions as one full of challenges and false starts. Initially, Moline Bearing began with Mac P/L, a basic accounting tool that served its purpose for a while. However, as the company grew, it became increasingly clear that they needed something more sophisticated to keep up with their needs. Mac P/L simply wasn't designed to handle their increasing volume and complexity.

They tried a number of solutions after that, including Accountek and PIMS by ExecUtron. Unfortunately, none of these seemed to be a fit for the long haul. David recalls the nightmare of using PIMS, where frequent crashes had their computers "going down every half hour." To keep operations moving, they resorted to keeping paper backups for everything—a band-aid solution that only added to their frustration. "We'd be re-entering data all day," David explained. "We spent six months in that cycle, constantly calling for fixes that never came."

Andrea added, "The limitations were exhausting, and the crashes were a nightmare. We knew we needed to find a software that fit our processes—not the other way around."

After PIMS, they moved to xTuple, a system that worked for a time, especially when xTuple was young and geared towards small businesses like Moline. But as xTuple grew and shifted focus towards larger corporate clients, Moline Bearing began feeling abandoned. "It was like they just stopped listening to the needs of smaller companies," Andrea noted. "They started adding features that were meant for much bigger users, and it really left us in the dust."



Finding The Right Fit: AcctVantage ERP Steps In

Moline Bearing finally discovered AcctVantage ERP. After years of frustration, it was a breath of fresh air. What made AcctVantage stand out wasn't just the system's capabilities but its adaptability and how much control it allowed them to maintain over their operations.

Andrea remembers their initial meeting with AcctVantage founder Tim Lau: "We asked if we could make a feature work a certain way, and every time, Tim said, 'We can do that.' It felt like we had finally found a company that understood what we needed."

For Moline Bearing, flexibility was everything. They didn't want to be forced into a rigid system that didn't align with how they operated. They wanted a system that could bend to fit their workflows, and AcctVantage ERP offered that flexibility. David put it this way: "With other systems, we were always the ones adapting—changing our processes, adding workarounds. But with AcctVantage, we didn't need to. It adapted to us."





Doubling in Size with the Same Team

Since switching to AcctVantage ERP, Moline Bearing has experienced remarkable growth. In fact, they've doubled in size—all while maintaining the same number of staff members. As he was explaining how that was possible, David emphasized the system's adaptability: "In the time we've used AcctVantage, we've grown significantly without needing to hire more people. That's purely because of how the system allows us to streamline processes and make our work easier."

The key to this growth has been automation, data visibility, and customization. With AcctVantage, Moline Bearing could create custom scripts to automate processes and adjust workflows as needed. David mentioned that he has added countless features to their AcctVantage ERP through custom scripting and, in many cases, found the system already had built-in solutions for challenges they faced. "There are so many things we didn't even know we needed until we dug in and realized AcctVantage had already thought of it."

Bringing Visibility and Control

One of the biggest benefits of using AcctVantage ERP has been the increased internal data visibility. Before implementing AcctVantage, Andrea and David described a chaotic environment in which employees scrambled to find information, digging through filing cabinets and sifting through data across multiple disconnected platforms.

Today, everything is centralized. When a customer calls, their history is available with a few clicks. Necessary records, documents, and technical drawings are cross-linked to client files, ready whenever they're needed. Andrea summed it up: "It's all about getting the information you need when you need it—no delays, no searching. It's just there."



No Limits in Sight

One of the biggest selling points for Andrea and David was scalability. Moline Bearing needed an ERP system that could grow with them—without imposing new limitations at every turn. Andrea put it to us like this: “I don’t think we’ve even come close to bumping up against AcctVantage’s limits. Quite frankly, I wonder, are there any?”

David agreed, adding that they’ve been able to integrate a variety of third-party software solutions to further enhance their capabilities, from shipping tools like EasyPost to payment processors like Authorize.net. “It’s seamless,” he said. “AcctVantage lets us integrate what we need, when we need it, without having to find some awkward workaround.”

Andrea added, **“All the other systems we tried wanted us to adapt to their way of doing things. AcctVantage adapts to us—and that’s made all the difference.”**

The Bottom Line

For Moline Bearing, finding the right ERP system meant finding a partner that truly understood their needs—a system that offered flexibility, visibility, and room for growth. AcctVantage ERP gave them all of that and more. In Andrea’s words:

“AcctVantage ERP made our business better. It’s that simple. The system lets us grow, adapt, and stay in control.”

If you’re ready to see how AcctVantage ERP can help take your business to the next level, schedule a 15-minute call with one of our experts today.

